

**It's Not Who You Know, It's Who Knows You:
The Small Business Guide To Raising Your
Profits By Raising Your Profile
[Unabridged] [Audible Audio Edition] By
David Avrin**

By David Avrin

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The Small Business Guide to Raising Your Profits by Raising Your Profile: David Avrin, Joe Calloway The next edition would benefit from a checklist,

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<http://www.forbes.com/sites/tykiisel/2012/05/02/have-you-got-klout/>

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<http://www.businessinsider.com/networking-its-not-about-who-you-know-its-about-who-knows-you-2011-5>

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Today's guest blog looks at the importance of networking and how to develop key relationships Weve all heard it before: its not what you know, but who you know.

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